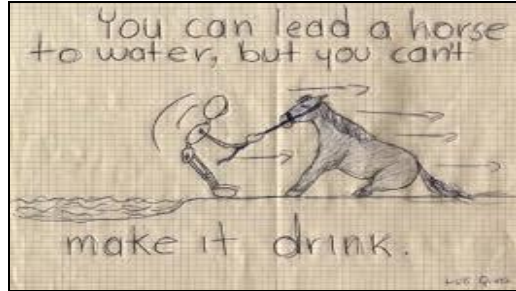


Slide 1



Slide 2

Effective Counselling For
Hypertension Control

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Slide 3

Determinants of Hypertension Complications Among Adult Hypertensive Patients in Medical Wards at Kenyatta National Hospital, Nairobi

	N	%	Hypertension Complication		P value
			Yes n (%)	No n (%)	
Taking antihypertensive medication as prescribed					
Yes	71	88.8	28 (39.4)	43 (60.6)	0.12
No	9	11.3	6 (66.7)	3 (33.3)	
Advised by medical professional to change lifestyle					
Yes	29	36.3	16 (55.2)	13 (44.8)	0.084
No	51	63.8	18 (35.3)	33 (64.7)	
Advised against smoking by medical professional					
Yes	24	30	12 (50)	12 (50)	0.374
No	56	70	22 (39.3)	34 (60.7)	

Jacob Shabani, Assistant Professor, Family Medicine, Aga Khan University. Determinants of Hypertension Complications Among Adult Hypertensive Patients in Medical Wards at Kenyatta National Hospital, Nairobi. International Journal of Nursing, 2014; 4(1): 1-5. DOI: 10.5281/zenodo.10000000

Slide 4

The Evidence

- Nurse Counseling on lifestyle change – motivational interviewing style used.

	Control (n=48)	Low (n=52)	High (n=56)	
Age	59	58	58	
Gender (M/F)	24/24	29/23	26/21	
Weight Change (kg)	0.05 (-0.8 to 0.9)	-1 (-2.2 to -0.1)	-1.7 (-2.7 to -0.6)	p<0.05
Alcohol intake (g/week)	-12 (-57 to 32)	-164 (-274 to -55)	-83 (-123 to -42)	p<0.05
Sodium intake (mmol/24h)	4 (-15 to +24)	-38 (-59 to -17)	-21 (-42 to -0.6)	p<0.05
Systolic BP	-4 (-9 to 0.5)	-6 (-12 to -2)	-8 (-14 to -4)	p<0.05
Diastolic BP	+1 (-1 to 4)	-1 (-4 to 1.9)	-2 (-5 to 0.04)	p<0.05

Values are means with 95% CI

- The decrement in level of BP achieved in the intervention groups were of similar magnitude as adding an additional drug

Waldoff J, Bell L, Lind T et al. Controlled Trial of Nurse Counseling on Lifestyle Change for Hypertension Initiated in General Practice. Clinical and Experimental Pharmacology and Physiology (2005) 32, 465 - 468.

Slide 5


Table V. Changes in blood pressure measures from baseline to 18 months overall and by assigned and observed motivational interviewing (MI) group. HCB City Steps, Hattiesburg, MS, 2010-2011

Measure	Overall (n=306)		Low-dose (n=106)		High-dose (n=102)		P*
	Mean	SD	Mean	SD	Mean	SD	
Includes all participants with 18 month data							
SBP	-2.8	17.3	-2.3	17.9	-3.4	16.7	0.660
DBP	-1.7	11.7	-1.8	11.5	-2.1	11.9	0.616
Excludes 15 participants with change in hypertension medication [†]							
SBP	-2.6	15.9	-2.7	16.1	-2.5	15.8	0.928
DBP	-1.5	11.1	-1.2	10.9	-1.8	11.4	0.740
Observed MI group (none received) [‡]							
		No dose (n=42)		Low dose (n=116)		High dose (n=48)	
Includes all participants with 18 month data							
SBP	-1.0	20.0 [§]	-2.6	15.98	-3.2	17.20	0.979
DBP	1.9	13.30	-2.4	11.12	-3.3	11.16	0.072
Excludes 15 participants with change in hypertension medication [†]							
SBP	4.0	16.51	-2.1	15.78	-2.4	15.98	0.822
DBP	1.2	11.61	-2.1	11.24	-2.4	10.21	0.241

SBP, diastolic blood pressure; SDP, systolic blood pressure.
[†]P, value for between-group difference.
[‡]Participants who were not taking hypertension medication at 0 or 6 months but were at 18 months or participants who increased medication between 0 and 6 or 6 and 18 months.
[§]No dose = no calls completed, low dose = 1-4 calls completed, high dose = 5-10 calls completed.

Laropy A, Maitson M, Thomas J, Zoubos J, Corwell C, & Yastrow K. (2015). A randomized trial using motivational interviewing for maintenance of blood pressure improvements in a community-organized lifestyle intervention (HCB City Steps). Health Education Research, 30(1), 41-42. <http://dx.doi.org/10.1093/her/cyq058>

Slide 6



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Patience Education and Counseling 72 (2008) 115-121

Patience Education and Counseling

www.elsevier.com/locate/pedc

Physician counseling for hypertension: What do doctors really do?

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Objective: To describe patient counseling by physicians on hypertension and lifestyle and assess its impact on participants' satisfaction.

Methods: An analysis was conducted of transcripts of audio-recorded outpatient visits, augmented with patient and physician surveys. Participants were 30 primary care physicians, 11 cardiologists, and 120 hypertensive patients. Each transcript was coded into categories descriptive of physicians' counseling behaviors. Patients and physicians completed pre- and post-visit questionnaires; patients also completed a survey 2 weeks after their visit.

Results: Most physicians assessed patient medication adherence, but counseling on hypertension and lifestyle was limited. Receipt of lifestyle counseling had a positive, short-lived impact on patient satisfaction. Physicians reported greater satisfaction with visits characterized by more lifestyle counseling. Amount of counseling provided was unrelated to the presence of cardiovascular comorbidities. Provision of counseling was not associated with physicians' perceptions of visit burden. Lifestyle counseling was associated with longer visits.

Conclusions: Hypertensive patients received relatively little information about hypertension and beneficial lifestyle changes.

Practice implications: Office visits provide an important opportunity for physicians to reinforce key hypertension-related educational messages. Physicians could do more to underscore the importance of medication adherence and healthy living to their patients with hypertension.

Slide 7

So what should they do ?

- Adherence to treatment plans should be considered an ongoing process, as even adherent patients can stray with the passage of time.
- This responsibility need not fall on physicians alone; adjunctive counseling by pharmacists, nurses and other support teams can complement the physician's efforts

Slide 8

How to do it

- Motivation to change is elicited from the client, and not imposed from without.
- Confront Ambivalence
- Adopt a counselling style .
- Remember that Resistance and 'denial' are not client traits, but are a feedback regarding your counsellor behaviour.
- Establish a the therapeutic relationship that is more like a partnership or companionship than expert/recipient roles.

- Other motivational approaches have emphasized coercion, persuasion, constructive confrontation. Such strategies may have their place in evoking change, but they are quite different in spirit from motivational interviewing which relies upon identifying and mobilizing the client's intrinsic values and goals to stimulate behaviour change.
- Ambivalence takes the form of a conflict between two courses of action (e.g., indulgence versus restraint), each of which has perceived benefits and costs associated with it.
- The specific strategies of motivational interviewing are designed to elicit, clarify, and resolve ambivalence in a client-centred and respectful counselling atmosphere. More aggressive strategies, sometimes guided by a desire to 'confront client denial,' easily slip into pushing clients to make changes for which they are not ready, and therefore will not accommodate afterwards.

- Readiness to change is not a client trait, but a fluctuating product of interpersonal interaction.
- Client resistance is often a signal that the counsellor is assuming greater readiness to change than is the case, and it is a cue that the counsellor needs to modify motivational strategies.
- Eliciting and reinforcing the clients in their motivational behaviour towards problem recognition, concerns, desire, intention, responsibility and ability to change.
- The counsellor respects the client's autonomy and freedom of choice and consequences regarding his or her own behaviour.

Slide 9

